**Hu George** 

FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, I	D.C.	20549
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

2. Issuer Name and Ticker or Trading Symbol

TWILIO INC [ TWLO ]

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

> 10% Owner Other (specify below)

5. Relationship of Reporting Person(s) to Issuer (Check all applicable)

Director

Officer (give title below)

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

1. Name and Address of Reporting Person\*

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

(Last) (First) (Middle) C/O TWILIO INC. 101 SPEAR STREET, FIRST FLOOR						3. Date of Earliest Transaction (Month/Day/Year) 06/03/2020								Chief Operating Officer					
(Street) SAN FRANCISCO CA 94105					-   4. -	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting Person					
(City)	(S	tate)	(Zip)																
Table I -  1. Title of Security (Instr. 3)		2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date,		d Date,	3. Transaction Code (Instr. 8)		Disposed of, or Benefi  4. Securities Acquired (A) or D Of (D) (Instr. 3, 4 and 5)		(A) or Dis	isposed 5. Amo Securi Benefi		unt of ies ially Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	: Direct r Indirect str. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
									Code	v	Amount	(A) or (D)	Price		Transaction(s) (Instr. 3 and 4)				
Class A C	Common St	ock		06/03/2020					M		35,000	A	\$31.72		186,	186,961(1)		D	
Class A C	Common St	ock		06/03/2020					<b>S</b> <sup>(2)</sup>		3,829	D	\$198.875 <sup>(3)</sup>		183,	183,132(1)		D	
Class A C	Common St	ock		06/03/2020					S <sup>(2)</sup>		21,136	D	\$199.9356(4)		161,996(1)			D	
Class A C	Common St	ock		06/03/2	020				S <sup>(2)</sup>		10,035	D	\$200.4	435(5)	151,	961(1)		D	
Class A Common Stock		06/04/2020					M		35,000	A	\$31.72		186,961(1)			D			
Class A C	Common St	ock		06/04/2020					<b>S</b> <sup>(2)</sup>		21,093	D	\$199.9	\$199.9665(6)		165,868 <sup>(1)</sup>		D	
Class A Common Stock			06/04/2020					<b>S</b> <sup>(2)</sup>		13,903	D	\$200.817 <sup>(7)</sup>		151,965(1)		D			
Class A Common Stock			06/04/2020					<b>S</b> <sup>(2)</sup>		4	D	\$201	\$201.38		151,961 <sup>(1)</sup>		D		
			Table								sposed of				wned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	if any	emed cion Date, n/Day/Year)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Inst 3, 4 and 5)		vative urities uired or oosed o) (Instr.	Expiration I (Month/Day			7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		[	B. Price of Derivative Security Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exerc	cisable	Expiration Date	Title	Amou or Numb of Sha	er					
Employee Stock Option (right to buy)	\$31.72	06/03/2020			M			35,000	(	(8)	02/27/2024	Class A Commo Stock	on 35,000		\$0	569,258		D	
Employee Stock Option (right to buy)	\$31.72	06/04/2020			M			35,000	(	(8)	02/27/2024	Class A Commo Stock	on 35,000		\$0	534,258		D	
Employee Stock Option (right to buy)	\$33.01								(	(9)	02/19/2028	Class A Commo Stock	n 96,214			96,214		D	
Employee Stock Option (right to buy)	\$31.72								(1	10)	02/27/2024	Class A Commo Stock	n   185,	000		185,00	00	D	
Employee Stock Option (right to buy)	\$31.72								(1	11)	02/27/2024	Class A Commo Stock	n   185,	000		185,00	00	D	
Employee Stock Option (right to buy)	\$31.72								(1	12)	02/27/2024	Class A Commo Stock	n   185,	000		185,00	00	D	

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)		Transaction of Code (Instr. Derivative		6. Date Exerc Expiration Da (Month/Day/\)	ate	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy)	\$111.32							(13)	01/30/2029	Class A Common Stock	73,798		73,798	D	
Employee Stock Option (right to buy)	\$117.94							(14)	02/21/2030	Class A Common Stock	58,559		58,559	D	

## **Explanation of Responses:**

- 1. A portion of these shares represent Restricted Stock Units ("RSUs"). Each RSU represents a contingent right to receive one share of Issuer's Class A common stock.
- 2. The sales reported were effected pursuant to a 10b5-1 trading plan adopted by the Reporting Person.
- 3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$198.30 to \$199.29 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 4. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$199.33 to \$200.30 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 5. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$200.33 to \$200.575 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$199.26 to \$200.255 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 7. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$200.26 to \$201.18 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within
- the range set forth in this footnote.

  8. The shares subject to the stock option vest as follows: 25% of the stock option vested on February 28, 2018 and the remaining shares subject to the stock option shall vest in equal monthly installments over the
- following three years, subject to the Reporting Person's continued service to the Issuer through each vesting date.

  9. The shares subject to this option vest in 48 equal monthly installments, with the first installment on March 15, 2018, subject to the Reporting Person's continuous service to the Issuer through each vesting date.
- 10. The shares subject to the stock option vest as follows: 50% of the stock option vested on March 31, 2018 and the remaining shares subject to the stock option shall vest in 24 equal monthly installments thereafter, subject to the Reporting Person's continued service to the Issuer through each vesting date.
- 11. The shares subject to the stock option vest as follows: 50% of the stock option vested on December 31, 2018 and the remaining shares subject to the stock option shall vest in 24 equal monthly installments thereafter, subject to the Reporting Person's continued service to the Issuer through each vesting date.
- 12. The shares subject to the stock option vest as follows: 50% of the stock option vested on June 30, 2019 and the remaining shares subject to the stock option shall vest in 24 equal monthly installments thereafter, subject to the Reporting Person's continued service to the Issuer through each vesting date.
- 13. The stock option vests as follows: 33% of the stock option shall vest on December 31, 2020, 33% of the stock option shall vest on December 31, 2021 and 34% of the stock option shall vest on December 31, 2022, subject to the Reporting Person's continued service to the Issuer through each vesting date.
- 14. The stock option shall vest as follows: 33% of the stock option shall vest in equal quarterly installments between the first and second anniversaries of December 31, 2019, 33% of the stock option shall vest in equal quarterly installments between the second and third anniversaries of December 31, 2019 and 34% of stock option shall vest in equal quarterly installments between the third and fourth anniversaries of December 31, 2019, subject to the Reporting Person's continued service to the Issuer through each vesting date.

## Remarks:

/s/ Shanti Ariker as attorney in fact for Reporting Person
\*\* Signature of Reporting Person

06/05/2020

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.