Employee Stock Option (right to buy)

Class B

Common Stock<sup>(10)</sup>

Employee Stock Option

(right to buy)

\$4.73

(10)

\$10.09

10/21/2019

10/21/2019

10/21/2019

M

M

FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

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						or Sect	tion 30(h)	of the	Ínves	stmen	t Company A	Act of 1	940							
Name and Address of Reporting Person*     Smith Karyn						2. Issuer Name and Ticker or Trading Symbol  TWILIO INC [ TWLO ]  5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner  V Officer (give title Other (specify										vner				
(Last) (First) (Middle) C/O TWILIO INC. 375 BEALE STREET, SUITE 300						2. Date of Earliest Transaction (Month/Day/Vear)												below)  Counsel and Secretary		
(Street) SAN FRANCISCO CA 94105					4.										Line)	6. Individual or Joint/Group Filing (Check Applica Line)  X Form filed by One Reporting Person Form filed by More than One Reporting Person				1
(City)	(S	state)	(Zip)																	
		Та	ble I -	Non-De	rivati	ve Se	ecuritie	s Ac	quii	red,	Disposed	d of, c	r B	enefi	cially	Owned				
1. Title of	Security (Ins	tr. 3)		2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)		Co	Transaction Code (Instr.		4. Securities Acq Of (D) (Instr. 3, 4		cquired (A) or Disp 4 and 5)			5. Amount of Securities Beneficially Owned Following Reported		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Direct I Indirect E tr. 4) C	7. Nature of Indirect Beneficial Ownership
								Co	ode	v	Amount	(A) or (D) Price			Transaction(s) (Instr. 3 and 4)				(Instr. 4)	
Class A C	Common St	ock		10/21/2019		9		1	M		1,229	A		\$31	.96	44,71	16 <sup>(1)</sup>		D	
Class A Common Stock				10/21/2019		)		1	M		1,283	A		\$33	3.01	45,99	99(1)		D	
Class A Common Stock				10/21/2	10/21/2019				С		14,166	A	A \$		0	60,16	60,165(1)		D	
				10/21/2019				S	(2)		6,804	D		\$105.	5379 <sup>(3)</sup>	53,36	51 <sup>(1)</sup>		D	
				10/21/2019				S	(2)		9,323	D		\$106. <sub>4</sub>	4565 <sup>(4)</sup>	44,03	38(1)		D	
Class A Common Stock 10				10/21/2	10/21/2019			S	S <sup>(2)</sup>		551	D		\$107.2628 <sup>(5)</sup>		43,48	43,487(1)		D	
Class A Common Stock				10/21/2019					(2)		373	D	D \$105.63		6378 <sup>(6)</sup>	3,390			I S	By The Karyn Smith Revocable Trust <sup>(7)</sup>
Class A Common Stock				10/21/2019				S <sup>(2)</sup>			533	D		\$106.4646 <sup>(8)</sup>		2,857			I S	By The Karyn Smith Revocable Trust <sup>(7)</sup>
Class A Common Stock 10,				10/21/2	2019	.9		S	S <sup>(2)</sup>		36	D	D \$107.260		2608 <sup>(5)</sup>	2,821			I S	By The Karyn Smith Revocable Trust <sup>(7)</sup>
			Table								isposed					wned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	(Month/Day/Year) if any		eemed 4. ution Date, Trans		saction e (Instr. Disposed of (D) (Instr. 3, and 5)		er of /e es d (A) or d of	f 6. Date I Expiration (Month/II)		Exercisable a	nd 7	7. Title and Am of Securities Underlying Derivative Sec (Instr. 3 and 4)		mount	8. Price of Derivative Security (Instr. 5)	9. Number derivative Securitie Beneficia Owned Following Reported	e Owner Form: ally Direct or India g (I) (Inst	Ownership	Beneficial Ownership (Instr. 4)
				Code		v	(A)	(D)			Expira				umber	Transact (Instr. 4)				

Class B Common Stock<sup>(10)</sup>

Class A Common

Stock

Class B

Common Stock<sup>(10)</sup>

10/28/2024

(10)

12/30/2025

13,120

13,120

1,046

\$<mark>0</mark>

\$<mark>0</mark>

\$<mark>0</mark>

40,715

15,000(11)

13,050

D

D

D

(9)

(10)

(12)

13,120

13,120

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Numl Derivati Securiti Acquire Dispose (D) (Instand 5)	ve es ed (A) or ed of	6. Date Exerc Expiration Da (Month/Day/)	ate	7. Title an of Securit Underlyin Derivative (Instr. 3 an	ies g Security	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		(Instr. 4)		
Class B Common Stock <sup>(10)</sup>	(10)	10/21/2019		M		1,046		(10)	(10)	Class A Common Stock	1,046	\$0	16,046 <sup>(11)</sup>	D	
Employee Stock Option (right to buy)	\$31.96	10/21/2019		М			1,229	(13)	02/09/2027	Class A Common Stock	1,229	\$0	18,438	D	
Employee Stock Option (right to buy)	\$33.01	10/21/2019		М			1,283	(14)	02/19/2028	Class A Common Stock	1,283	\$0	35,920	D	
Class B Common Stock <sup>(10)</sup>	(10)	10/21/2019		С			14,166	(10)	(10)	Class A Common Stock	14,166	\$0	1,880 <sup>(11)</sup>	D	
Class B Common Stock <sup>(10)</sup>	(10)							(10)	(10)	Class A Common Stock	1,172		1,172	I	By The Karyn Smith Revocable Trust <sup>(7)</sup>
Employee Stock Option (right to buy)	\$111.32							(15)	01/30/2029	Class A Common Stock	27,060		27,060	D	

## **Explanation of Responses:**

- 1. A portion of these shares represent Restricted Stock Units ("RSUs"). Each RSU represents a contingent right to receive one share of Issuer's Class A common stock.
- 2. The sales reported were effected pursuant to a 10b5-1 trading plan adopted by the Reporting Person.
- 3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$105.055 to \$106.04 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 4. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$106.09 to \$107.04 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 5. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$107.10 to \$107.475 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the
- 6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$105.06 to \$106.04 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 7. The Karyn Smith Revocable Trust U/A/D 9/15/06 Amended 12/23/11, Karyn Smith Trustee.
- 8. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$106.09 to \$107.035 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 9. This stock option grant became fully vested on September 2, 2018.
- 10. Each share of Class B common stock is convertible into one share of Class A common stock at the option of the holder and has no expiration date.
- 11. A portion of these shares represent RSUs, Each RSU represents the contingent right to receive one share of the Issuer's Class B common stock.
- 12. The shares subject to this option vest in 48 equal monthly installments, with the first installment on February 15, 2016, subject to the Reporting Person's continuous service to the Issuer through each vesting date. The option is early exercisable by the Reporting Person
- 13. This option shall vest as follows: 1/4th of the option shall vest on January 1, 2018 and 1/48th of the option shall vest monthly thereafter, subject to the Reporting Person's continued service to the Issuer through each vesting date
- 14. The shares subject to this option vest in 48 equal monthly installments, with the first installment on March 15, 2018, subject to the Reporting Person's continued service to the Issuer through each vesting date.
- 15. The stock option shall vest as follows: 33% of the stock option shall vest on December 31, 2020, 33% of the stock option shall vest on December 31, 2021 and 34% of the stock option shall vest on December 31, 2020, 33% of the stock option shall vest on December 31, 2021 and 34% of the stock option shal
- 31, 2022, subject to the Reporting Person's continued service to the Issuer through each vesting date.

/s/ Alexis Rhorer as attorney in fact for Reporting Person

10/23/2019

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.