### SEC Form 4

Instruction 1(b)

## FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHI
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person <sup>*</sup> <u>Deeter Byron B</u>		1*	2. Issuer Name and Ticker or Trading Symbol <u>TWILIO INC</u> [ TWLO ]		ationship of Reporting Pers ( all applicable) Director	son(s) to Issuer 10% Owner	
					Officer (give title	Other (specify	
(Last) (Filst) (Widule)		(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 11/19/2019		below)	below)	
C/O BESSEME	R VENTURE PAR	TNERS,	11/10/2015				
1865 PALMER AVENUE, SUITE 104		104					
		104	4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Individual or Joint/Group Filing (Check Applicable Line)			
(Street)				X	Form filed by One Rep	orting Person	
LARCHMONT	NY	10538			Form filed by More tha Person	n One Reporting	
(City)	(State)	(Zip)					

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code (Instr.					5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(1150. 4)
Class A Common Stock	11/19/2019		S		<b>30,000</b> <sup>(1)</sup>	D	\$102.91 <sup>(1)</sup>	472,696 <sup>(2)</sup>	Ι	See footnote <sup>(3)</sup>
Class A Common Stock								14,123(4)	D <sup>(4)(5)(6)(8)(9)</sup>	
Class A Common Stock								<b>0</b> <sup>(7)</sup>	Ι	See footnote <sup>(7)(8)</sup>

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of		6. Date Exerc Expiration Da (Month/Day/Y	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

### Explanation of Responses:

1. On November 19, 2019 the Byron B. Deeter and Allison K. Deeter Trustees UTD July 28, 2000 (the "Deeter Trust") sold 30,000 shares of Class A Common Stock of Twilio (the "Shares"). The Shares were sold in multiple executions at a price per share ranging from \$102.68 to \$103.25, with an average execution price per share of \$102.91. The Reporting Person hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding such individual executions.

2. Includes 37,124 shares of Class A Common Stock received by the Deeter Trust in one or more pro rata distributions-in-kind from Bessemer Venture Partners VIII Institutional L.P. ("BVP VIII Inst"), Bessemer Venture Partners VIII L.P. ("BVP VIII" and together with BVP VIII Inst, the "BVP VIII Funds"), Bessemer Venture Partners VIII L.P. ("BVP VIII"), Bessemer Venture Partners VIII L.P. ("BVP VIII"), BVP VIII Inst"), BVP Special Opportunity Fund VII L.P. ("BVP VII SOF"), 15 Angels LLC ("BVP 15A"), Deer VII & Co. L.P. ("Deer VII LP") and Deer VIII & Co. L.P. ("Deer VIII LP") on August 6, 2019, which distributions were made in accordance with the exemption afforded by Rules 16a-13 and 16a-9 of the Securities Exchange Act of 1934, as amended.

3. These shares are held by the Deeter Trust.

4. Includes (i) 12,640 shares of Class A Common Stock and (ii) 1,483 restricted stock units (the "RSUs") previously granted to the Reporting Person, each of which units represents a contingent right to receive one share of Class A Common Stock of Twilio upon vesting.

5. The Reporting Person has agreed to assign to Deer Management Co. LLC the right to any shares issuable pursuant to this grant or any proceeds from the sale thereof.

6. As of the date of this filing, 241,975 shares of Class B Common Stock are held by BVP VII, 105,864 shares of Class B Common Stock are held by BVP VII Inst, 408,335 shares of Class B Common Stock are held by BVP VII SOF, and 14,988 shares of Class B Common Stock are held by BVP 15A. Each share of Class B Common Stock is convertible without payment or consideration into one share of Class A Common Stock at the option of the holder and has no expiration date.

7. As of the date of this filing, 210,170 shares of Class A Common Stock are held by BVP VIII Inst and 174,757 shares of Class A Common Stock are held by BVP VIII. Deer VIII & Co. Ltd. ("Deer VIII Ltd.") is the general partner of Deer VIII LP (and Deer VIII LP together with Deer VIII Ltd. and the BVP VIII Funds, the "BVP VIII Entities"), which is the general partner of the BVP VIII Funds. Deer VIII Ltd. and Deer VIII LP disclaim beneficial ownership of the securities held by the BVP VIII Funds, and this report shall not be deemed an admission that Deer VIII Ltd. and Deer VIII LP are the beneficial owners of such securities, except to the extent of their pecuniary interest therein, if any, by virtue of their direct and indirect general partner interests in the BVP VIII Funds.

8. Byron Deeter is a director of Twilio and is a director of Deer VII Ltd. Mr. Deeter also is a director of Deer VII & Co. Ltd. ("Deer VII Ltd."), which is the general partner of Deer VII Ltd. and Deer VII Ltd. Mr. Deeter also is a director of Deer VII & Co. Ltd. ("Deer VII Ltd."), which is the general partner of the BVP VII Funds (together with Deer VII Ltd. and Deer VII Ltd. the "BVP VII Entities"). Mr. Deeter serves as a representative of the BVP VII Entities and the BVP VIII Entities on the Board of Directors of Twilio. Mr. Deeter disclaims beneficial ownership of the securities held by the BVP VIII Funds, and BVP VII Funds, and this report shall not be deemed an admission that the reporting person is the beneficial owner of such securities, except to the extent of his peruntary interest, if any, in such securities by virtue of his interest in Deer VIII Ltd, his interest in Deer VII Ltd, h

9. Deer VII Ltd. and Deer VII LP disclaim beneficial ownership of the securities held by the BVP VII Funds, and this report shall not be deemed an admission that Deer VII Ltd. and Deer VII Ltd

## Remarks:

### /s/ Byron Deeter

11/21/2019

Date

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.