FORM 4

Deer VIII & Co. L.P.

(First)

(Middle)

(Last)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| | Check this box if no longer subject to |
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| \neg | Section 16. Form 4 or Form 5 |
| - 1 | abligations may continue Con |

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

7. Nature of Indirect Beneficial Ownership (Instr. 4)

footnotes(3)(4)(5)

11. Nature of Indirect Beneficial Ownership

(Instr. 4)

| U obligat | tions may contilection 1(b). | | Fil | | | | | | | ities Excl | | | | | | hours per | - | | 0 | |
|---|---|--|---|---|---|-------------|---|---------------|--|-----------------------|-------------------------------|---|---|---|--|---|---------------------------|--|--|--|
| Name and Address of Reporting Person* Bessemer Venture Partners VIII L.P. | | | | 2. 1 | 2. Issuer Name and Ticker or Trading Symbol | | | | | | | | | 5. Relationsh Check all ap X Dire | plicabl | • | | s) to Is | | |
| | | | | | 3. Date of Earliest Transaction (Month/Day/Year) 05/03/2019 | | | | | | | | | Offic belo | cer (giv w) | | | Other (specify below) | | |
| 1865 PALMER AVE., SUITE 104 | | | 4. 1 | If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable | | | | | | | |
| , | MONT N | | 10538 | - | | | | - | | · | ŕ | • | l | | n filed | by One Roby More th | | - | | |
| (City) | (5) | | (Zip) e I - Non-Deri | vative | Soci | uriti | oc Ac | auire | ad Di | enocar | d of | or F | Renefici | ially Own | | | | | | |
| 1. Title of | Security (Ins | 2. Transaction Date (Month/Day/Year) | 2A. I Exec | Deemed cution D | ate, | 3. Trans | 3. Transaction Code (Instr. | | 4. Securities Acqui Disposed Of (D) (In | | ired (A) or | | 5. Amount of Securities Beneficially Owned Following | | 6. Owner Form: Di (D) or In (I) (Instr. | irect direct | Indire | iture of ect Benefic ership (Ins | | |
| | | | | | | | Code | v | Amou | nt | (A) o (D) | r Pı | rice | Reported Transaction (Instr. 3 and | | | | | | |
| Class A (| Common Sto | ock | 05/03/2019 | | | | J ⁽¹⁾⁽²⁾ | | 769,8 | 353 ⁽¹⁾⁽²⁾ | D | \$ | 0.00(1)(2) | 769,85 | 4 ⁽³⁾ | I | | See footn | 10tes ⁽³⁾⁽⁴ | |
| | | Ta | able II - Deriva (e.g., p | | | | | | | | | | neficial curities | |] | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Trans | 4. Transaction Code (Instr. | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exerc Expiration Da (Month/Day/\ | | nd 7 A S U D S | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | deriv Secu Bene Owne Follo Repo | rities ficially ed wing orted saction(s) | Form: Direct or Ind | | 11. Natur of Indire Beneficia Ownersh (Instr. 4) | |
| | | | | Code | v | (A) | (D) | Date Exerc | cisable | Expiration | | itle | Amount or Number of Shares | | | | | | | |
| 1 | | Reporting Person* re Partners V | III L.P. | | | | • | | | | | | • | | | | | | | |
| | | (First) ENTURE PART E., SUITE 104 | (Middle) NERS, | | | | | | | | | | | | | | | | | |
| (Street) | MONT | NY | 10538 | | | | | | | | | | | | | | | | | |
| (City) | | (State) | (Zip) | | | | | | | | | | | | | | | | | |
| | | Reporting Person* re Partners V | III Institution | al L.l | <u>Р.</u> | | | | | | | | | | | | | | | |
| | | (First) ENTURE PART ENUE, SUITE 10 | | | | | | | | | | | | | | | | | | |
| (Street) | MONT | NY | 10538 | | - $ $ | | | | | | | | | | | | | | | |
| (City) | | (State) | (Zip) | | _ | | | | | | | | | | | | | | | |
| 1. Name a | nd Address of | Reporting Person* | | | | | | | | | | | | | | | | | | |

| C/O BESSEMER VENTURE PARTNERS 1865 PALMER AVENUE, SUITE 104 | | | | | | | |
|--|---------|----------|--|--|--|--|--|
| (Street) LARCHMONT | NY | 10538 | | | | | |
| (City) | (State) | (Zip) | | | | | |
| 1. Name and Address of Reporting Person* Deer VIII & Co. Ltd. | | | | | | | |
| (Last) | (First) | (Middle) | | | | | |
| C/O BESSEMER VENTURE PARTNERS | | | | | | | |
| 1865 PALMER AVENUE, SUITE 104 | | | | | | | |
| (Street) LARCHMONT | NY | 10538 | | | | | |
| (City) | (State) | (Zip) | | | | | |

Explanation of Responses:

- 1. On May 3, 2019, Bessemer Venture Partners VIII Institutional L.P. ("BVP VIII Inst,") and Bessemer Venture Partners VIII L.P. ("BVP VIII", and together with BVP VIII Inst, the "BVP VIII Funds") distributed, for no consideration, 420,339, and 349,514 shares (collectively, the "Shares"), respectively, of Class A Common Stock to their limited partners and to Deer VIII & Co. L.P. ("Deer VIII L.P."), representing each such partner's pro rata interest in such Shares. On the same date, one or more of such limited partner(s) distributed, for no consideration, the Shares to certain of its or their members in an amount equal to each such member's or members' respective pro rata interests in the Shares. Finally, on the same date, Deer VIII L.P. distributed, for no consideration, the Shares it received from the distributions to its partners in an amount equal to each such partner's pro rata interest in the Shares.
- 2. (Continued from Footnote 1) All of the aforementioned distributions were made in accordance with the exemption afforded by Rules 16a-13 and 16a-9 of the Securities Exchange Act of 1934, as amended.
- 3. After the distribution, 349,514 shares of Class A Common Stock are held by BVP VIII, and 420,340 shares of Class A Common Stock are held by BVP VIII Inst.
- 4. Deer VIII & Co. Ltd. ("Deer VIII Ltd.") is the general partner of Deer VIII L.P. and (Deer VIII L.P., Deer VIII Ltd. and the BVP VIII Funds are collectively referred to as the "BVP VIII Entities"), which is the general partner of the BVP VIII Funds. Deer VIII Ltd. and Deer VIII L.P. disclaim beneficial ownership of the securities held by the BVP VIII Funds, and this report shall not be deemed an admission that Deer VIII Ltd. and Deer VIII L.P. are the beneficial owners of such securities, except to the extent of their pecuniary interest therein, if any, by virtue of their direct and indirect general partner interests in the BVP VIII Funds.
- 5. Byron Deeter is a director of Twilio and is a director of Deer VIII Ltd. Mr. Deeter also is a director of Deer VII & Co. Ltd. ("Deer VII Ltd."), which is the general partner of Deer VII & Co. L.P. ("Deer VII Ltd."), which is the general partner of Bessemer Venture Partners VII Institutional L.P. ("BVP VII Inst"), BVP VII Special Opportunity Fund L.P. ("BVP VII SOF,") and Bessemer Venture Partners VII L.P. ("BVP VII"). Each of BVP VII Inst, BVP VII SOF, BVP VII and 15 Angels LLC, a wholly-owned subsidiary of BVP VII Inst (collectively, the "BVP VII Funds" and, together with Deer VII L.P., the "BVP VII Entities"), beneficially owns shares of Twilio's Class B Common Stock. Mr. Deeter serves as a representative of the BVP VII Entities and the BVP VIII Entities on the Board of Directors of Twilio

Remarks:

/s/ Scott Ring, General Counsel, Deer VIII & Co. Ltd., the General Partner of Deer 05/07/2019 VIII & Co. L.P., the General Partner of Bessemer Venture Partners VIII L.P. /s/ Scott Ring, General 05/07/2019 Counsel, Deer VIII & Co. Ltd /s/Scott Ring, General Counsel, Deer VIII & Co. Ltd., the 05/07/2019 General Partner of Deer VIII & Co. L.P /s/Scott Ring, General Counsel, Deer VIII & Co. Ltd., the General Partner of Deer VIII & 05/07/2019 Co. L.P., the General Partner of **Bessemer Venture Partners** VIII Institutional L.P. ** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.