## FORM 4

# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

STATEMENT	OF CHANGES	ı
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**OMB APPROVAL** 

OMB Number: 3235-0287 Estimated average burden 0.5 hours per response

> By The Kirkpatrick

Family Trust<sup>(7)</sup>

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124,163

#### IN BENEFICIAL OWNERSHIP Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b). Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

or Section 30(h) of the Investment Company Act of 1940 2. Issuer Name and Ticker or Trading Symbol 5. Relationship of Reporting Person(s) to Issuer 1. Name and Address of Reporting Person\* (Check all applicable) TWILIO INC TWLO Kirkpatrick Lee Director 10% Owner Officer (give title Other (specify X below) below) (Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year) Chief Financial Officer 10/15/2018 C/O TWILIO INC. 375 BEALE STREET, SUITE 300 4. If Amendment, Date of Original Filed (Month/Day/Year) 6. Individual or Joint/Group Filing (Check Applicable (Street) Line) SAN Form filed by One Reporting Person 94105 CA **FRANCISCO** Form filed by More than One Reporting Person (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) 6. Ownership Form: Direct 1. Title of Security (Instr. 3) 2. Transaction 2A. Deemed 5. Amount of 7. Nature of Execution Date Indirect Beneficial (Month/Day/Year) Beneficially if anv Code (Instr. 8) (D) or Indirect Owned Following (Month/Day/Year) (I) (Instr. 4) Ownership (Instr. 4) Reported Transaction(s) (A) or (D) ν Price Code Amount (Instr. 3 and 4) Class A Common Stock 10/15/2018 C 14,000 Α **\$0** 44,582(1) D 10/15/2018  $S^{(2)}$ \$73.7715(3) 41,694(1) Class A Common Stock 2,888 D D Class A Common Stock 10/15/2018  $S^{(2)}$ 2,800 D \$74.7796(4) 38,894(1) D 10/15/2018 **S**<sup>(2)</sup> \$75.9664(5) Class A Common Stock 4,886 D 34,008(1) D Class A Common Stock 10/15/2018  $S^{(2)}$ 3,426 D \$76.6038(6) 30,582(1) D

### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

	(e.g., puts, cans, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)				6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		(Instr. 4)		
Employee Stock Option (right to buy)	\$1.24	10/15/2018		М			14,000	(8)	05/16/2022	Class B Common Stock <sup>(9)</sup>	14,000	\$0	241,432	D	
Class B Common Stock <sup>(9)</sup>	(9)	10/15/2018		М		14,000		(9)	(9)	Class A Common Stock	14,000	\$0	35,875 <sup>(10)</sup>	D	
Class B Common Stock <sup>(9)</sup>	(9)	10/15/2018		С			14,000	(9)	(9)	Class A Common Stock	14,000	\$0	21,875 <sup>(10)</sup>	D	
Employee Stock Option (right to buy)	\$10.09							(11)	12/30/2025	Class B Common Stock <sup>(9)</sup>	167,131		167,131	D	
Employee Stock Option (right to buy)	\$31.96							(12)	02/09/2027	Class A Common Stock	95,056		95,056	D	

### **Explanation of Responses:**

Class A Common Stock

- 1. A portion of these shares represent Restricted Stock Units ("RSUs"). Each RSU represents the contingent right to receive one share of the Issuer's Class A common stock
- 2. The sales reported were effected pursuant to a 10b5-1 trading plan adopted by the Reporting Person.
- 3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$73.26 to \$74.24 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote
- 4. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$74.33 to \$75.31 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

- 5. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$75.33 to \$76.31 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$76.33 to \$77.07 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or to the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 7. The Kirkpatrick Family Trust, established 9/28/1999.
- 8. 25% of the shares subject to this option vested on May 7, 2013, and the remaining shares subject to this option vested in 36 equal monthly installments thereafter. The option is fully vested and exercisable by the Reporting Person.
- 9. Each share of Class B common stock is convertible into one share of Class A common stock at the option of the holder and has no expiration date.
- 10. A portion of these shares represent RSUs. Each RSU represents a contingent right to receive one share of Issuer's Class B Common Stock.
- 11. The shares subject to this option vest in 34 equal monthly installments, with the first installment on July 15, 2016, subject to the Reporting Person's continuous service to the Issuer on each vesting date. The shares subject to this option are early exercisable by the Reporting Person.
- 12. The stock option vests as follows: 1/4th of the option shall vest on January 1, 2018, and 1/48th of the option shall vest monthly thereafter, subject to the Reporting Person's continued service to the Issuer on each vesting date.

/s/ Alexis Rhorer as attorney in fact for Reporting Person

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.