SEC Form 4	
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FORM 4

Deer VII & Co. L.P.

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL							
OMB Number:	3235-0287						

OMB Number: 3235-0287							
Estimated average burden							
hours per response:	0.5						

Sectio obligat	this box if no lo n 16. Form 4 or tions may contin tion 1(b).			STATE		l pursu	iant te	o Sectior	n 16(a)	of the	Secu	rities Excha	ange Ac		RS	SHIP		OMB Num Estimated hours per r	average		3235-0287 1 0.5		
							2. Issuer Name and Ticker or Trading Symbol <u>TWILIO INC</u> [ TWLO ] 5. Relationship (Check all app X Direct									heck all applic	· · · · · · · · · · · · · · · · · · ·						
					Date of Earliest Transaction (Month/Day/Year) 1/26/2019									give title Other (specify below)									
(Street) LARCHMONT NY 10538						. If Amendment, Date of Original Filed (Month/Day/Year)								<ul> <li>6. Individual or Joint/Group Filing (Check Applicable Line) Form filed by One Reporting Person</li> <li>X Form filed by More than One Reporting Person</li> </ul>									
(City)	(5	State)	(Zip)																				
Table I - Non-Deriv       1. Title of Security (Instr. 3)     2. Transaction Date (Month/Day/Year			tion	2A. Dee Executi		ied 1 Date,	3. Trans	3. Transaction Code (Instr.		4. Securities Act				5. Amount of Securities Beneficially Owned Following Reported		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)					
									Code	v	Amo	ount	(A) or (D)	Price		Transaction(s) (Instr. 3 and 4)							
Class A (	Common St	ock		11/26/2	2019				С		77	1,162 <sup>(2)</sup>	Α	\$0.00(1	L)	771,162	(2)	I		See Footnotes <sup>(2)(3)(4)</sup>			
Class A (	Common St	ock		11/26/2	2019				J <sup>(5)</sup>		76	3,760 <sup>(5)</sup>	D	\$0.00(5	5)	7,402 <sup>(6)</sup>		I		See Footnotes <sup>(3)(4)(6)</sup>			
Class A (	Common St	ock		11/26/2	2019				S		7,	,402 <sup>(7)</sup>	D	\$103.11	(7)	0		I See Footnotes <sup>(3</sup>		notes <sup>(3)(4)</sup>			
			Tab	ole II - De (e.										Beneficia ecurities		Owned							
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	if any	eemed tion Date, h/Day/Year)	4. Trans Code 8)	action (Instr.	Der Sec Acc Dis (D)	5. Number of Derivative Securities Acquired (A) o Disposed of (D) (Instr. 3, 4 and 5)		Derivative Ex Securities (Me Acquired (A) or Disposed of (D) (Instr. 3, 4		Expirati	on Date Day/Year)		of Se Unde Deriv	7. Title and Amor of Securities Underlying Derivative Secur (Instr. 3 and 4)		Derivative Security		9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s)		rship t (D) lirect str. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
					Code	v	(A)	) (D)		Date Exercisa	able	Expiration Date	Title	Amou or Numb of Sha	er		(Instr						
Class B Common Stock	(1)	11/26/2019			С			771,16	62 <sup>(2)</sup>	(1)		(1)	Class Comr Stor	non 771,	162	\$0.00		0	I	[	See Footnotes <sup>(3)(4)</sup>		
1. Name and Address of Reporting Person* Bessemer Venture Partners VII L.P.																							
		(First) ENTURE PART ENUE, SUITE 1		(Middle)			-																
(Street) LARCH	MONT	NY		10538																			
(City)		(State)		(Zip)			-																
	nd Address of TI & Co.	Reporting Person <sup>*</sup> Ltd.																					
		(First) ENTURE PART ENUE, SUITE 1		(Middle)			-																
(Street) LARCH	MONT	NY		10538																			
(City)		(State)		(Zip)																			
1. Name a	nd Address of	Reporting Person*																					

	ast) (First) (Middle) C/O BESSEMER VENTURE PARTNERS 865 PALMER AVENUE, SUITE 104						
(Street) LARCHMONT	NY	10538					
(City)	(State)	(Zip)					
1. Name and Address of <u>BVP VII SPEC</u>	of Reporting Person <sup>*</sup> IAL OPPORTUN	IITY FUND LP					
	(First) VENTURE PARTNEI 'ENUE, SUITE 104	(Middle) RS					
(Street) LARCHMONT	NY	10538					
(City)	(State)	(Zip)					
1. Name and Address of <u>Bessemer Vent</u>	of Reporting Person <sup>*</sup> <u> 1re Partners VII I</u>	nstitutional L.P.					
	(First) VENTURE PARTNEI 'ENUE, SUITE 104	(Middle) RS					
(Street) LARCHMONT	NY	10538					
(City)	(State)	(Zip)					
1. Name and Address of <u>15 Angels LLC</u>							
(Last)	.ast) (First) (Middle)						
C/O BESSEMER V 1865 PALMER AV	VENTURE PARTNEI E., SUITE 104	RS					
(Street) LARCHMONT	NY	10538					
(City)	(State)	(Zip)					

## Explanation of Responses:

1. Each share of Class B Common Stock is convertible without payment or consideration into one share of Class A Common Stock at the option of the holder and has no expiration date.

2. Represents 241,975 shares converted from Class B Common Stock to Class A Common Stock by Bessemer Venture Partners VII L.P. ("BVP VII"), 105,864 shares converted from Class B Common Stock to Class A Common Stock by Bessemer Venture Partners VII Institutional L.P. ("BVP VII Inst"), 408,335 shares converted from Class B Common Stock to Class A Common Stock by BVP Special Opportunity Fund VII L.P. ("BVP VII SOF"), and 14,988 shares converted from Class B Common Stock to Class A Common Stock by 15 Angels LLC ("BVP 15A" and together with BVP VII BVP VII Inst, and BVP VII SOF, the "BVP VII Fund").

3. Deer VII & Co. Ltd. ("Deer VII Ltd.") is the general partner of Deer VII & Co. L.P. ("Deer VII L.P." and, together with the BVP VII Funds and Deer VII Ltd., the "BVP VII Entities"), which is the general partner of each of BVP VII, BVP VII But and BVP VII Str. BVP 15A is a wholly-owned subsidiary of BVP VII Inst. Deer VII Ltd. and Deer VII Ltd., the "BVP VII Entities"), which is the general partner of and this report shall not be deemed an admission that Deer VII Ltd. and Deer VII Ltd. and Deer VII Ltd. and Deer VII Ltd. and indirect general partner interests in the BVP VII Funds.

4. Byron Deeter is a director of Twilio Inc. ("Twilio"). Mr. Deeter also is a director of Deer VII Ltd. Mr. Deeter also is a director of Deer VIII & Co. Ltd. ("Deer VIII Ltd."), which is the general partner of Deer VIII & Co. L.P. ("Deer VIII L.P."), which is the general partner of Bessemer Venture Partners VIII Institutional L.P. ("BVP VIII Inst") and Bessemer Venture Partners VIII L.P. ("BVP VIII" and, together with BVP VIII Inst, Deer VIII Ltd. and Deer VIII L.P., the "BVP VIII Entities"). Mr. Deeter serves as a representative of the BVP VII Entities and the BVP VIII Entities on the Board of Directors of Twilio.

5. On November 26, 2019, BVP VII, BVP VII Inst, BVP VII SOF, and BVP 15A distributed, for no consideration, 239,652, 104,848, 404,415, and 14,845 shares (collectively, the "Shares"), respectively, of Class A Common Stock to their limited partners and to Deer VII L.P., representing each such partner's pro rata interest in such Shares. On the same date, one or more of such limited partner(s) distributed, for no consideration, the Shares to certain of its or their members in an amount equal to each such member's or members' respective pro rata interests in the Shares. Finally, on the same date, Deer VII L.P. distributed, for no consideration, the Shares to certain of the distributions to its partners in an amount equal to each such partner's pro rata interest in the Shares. All of the aforementioned distributions were made in accordance with the exemption afforded by Rules 16a-13 and 16a-9 of the Securities Exchange Act of 1934, as amended.

6. After the distribution, 2,323 shares of Class A Common Stock were held by BVP VII, 1,016 shares of Class A Common Stock were held by BVP VII Inst, 3,920 shares of Class A Common Stock were held by BVP VII SOF and 143 shares of Class A Common Stock were held by BVP 15A

7. On November 26, 2019 BVP VII, BVP VII Inst, BVP VII SOF, and BVP 15A sold 2,323, 1,016, 3,920, and 143 shares, respectively of Class A Common Stock of Twilio (the "Sold Shares"). The Sold Shares were sold in multiple executions at a price per share ranging from \$103.05 to \$103.18, with an average execution price per share of \$103.11. Each of the BVP VII Funds hereby undertakes, upon request of the Staff of the U.S. Securities and Exchange Commission, the Issuer or a security holder of the Issuer, to provide full information regarding such individual executions.

**Remarks:** 

 /s/Scott Ring, General Counsel,

 Deer VII & Co. Ltd., the General

 Partner of Deer VII & Co. L.P.,

 11/29/2019

 the General Partner of Bessemer

 Venture Partners VII L.P.

<u>(s/Scott Ring, General Counsel,</u> <u>Deer VII & Co. Ltd., the General</u> Partner of Deer VII & Co. L.P., the General Partner of Bessemer <u>Venture Partners VII</u> Institutional L.P.

/s/Scott Ring, General Counsel,11/29/2019Deer VII & Co. Ltd., the GeneralPartner of Deer VII & Co. L.P.,the General Partner of BVP VIISpecial Opportunity Fund L.P./s/Scott Ring, General Counsel,Deer VII & Co. Ltd., the GeneralPartner of Deer VII & Co. L.P./s/Scott Ring, General Counsel,Deer VII & Co. Ltd./s/Scott Ring, General Counsel,Deer VII & Co. Ltd/s/Scott Ring, General Counsel,Deer VII & Co. Ltd/s/Scott Ring, Authorized Personof 15 Angels LLC

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $\ast$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.